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Top Skills

Military Transport Logistics
High-Value Cargo Management
High-Risk Project Management

Languages

Arabisch (Elementary)
German (Limited Working)
Dutch (Native or Bilingual)
English (Native or Bilingual)
Thai (Elementary)

Publications

Southern China Morning Post -
Netherlands Country Special

Vincent van Berkel

Senior Logistics & Operations Strategist | Military & High-Value
Cargo Expert | Stowage Planning & Global Transport Optimization |
20+ Years of Maritime & Defense Logistics Leadership
Schiedam, South Holland, Netherlands

Summary

I'm a logistics and operations professional with over two decades of experience turning impossible transport challenges into executed missions.

From nuclear components and guided rockets to oversized cargo and container fleets, I've coordinated the safe movement of high-value, high-risk materials across Europe, the Middle East, and Asia. My background blends field experience with analytical precision — I plan, execute, and personally ensure results where others just report them.

Currently based in Rotterdam, I specialize in:

Vessel stowage optimization and cargo flow planning for global shipping lines.

Defense and government logistics, including hazardous and classified shipments

Cross-border compliance (IMDG, customs, and defense protocols)

Building strong on-site operational teams that deliver under pressure

I thrive in roles where strategy meets execution — where a small decision can determine millions in efficiency or security.

Open to senior roles in logistics strategy, transport transformation, or defense supply chain management across Europe or abroad.

Experience

Venix Logix B.V.

Independent Logistics Consultant / Project Planner

August 2024 - Present (1 year 4 months)

Rotterdam, Zuid-Holland, Nederland

- Providing ad-hoc consultancy and strategic support for defense and maritime logistics projects across Europe.
- Developing process-automation tools and optimizing vessel-stowage and allocation models for private clients.
- Researching digitalization and automation within maritime operations and defense-supply-chain management.
- Supporting industry partners with feasibility studies, compliance analysis, and risk-reduction planning

EVERGREEN LINE

European Operations Center - Mainliner Stowage Planner

October 2021 - October 2024 (3 years 1 month)

Rotterdam, Zuid-Holland, Nederland

Optimized Fleet Efficiency: Designed and implemented advanced stowage strategies across the EMC vessel fleet, increasing utilization by 20% and cutting operational costs through precision load distribution.

Operational Leadership: Coordinated daily with port terminals, captains, and operations teams to synchronize cargo handling and reduce vessel turnaround times.

Crisis & Issue Resolution: Acted as primary escalation point for stowage-related conflicts, resolving issues in real time to maintain on-schedule departures and avoid costly demurrage.

Safety & Compliance Management: Led the Out of Gauge (OOG) and Dangerous Goods (DG) desks, enforcing IMDG and terminal-specific compliance protocols and achieving a zero-incident record.

Strategic Voyage Planning: Oversaw entire European vessel rotations, ensuring optimal ballast and stability across routes while improving fuel efficiency and schedule adherence.

Stakeholder Engagement: Negotiated last-minute adjustments with terminals and shipping partners to balance commercial allocations with safe loading practices.

Special Cargo Oversight: Managed approvals and coordination for high-value and out-of-gauge shipments, securing approvals from classification societies and terminal authorities.

Process Improvement: Introduced data-driven review procedures for stowage consistency across voyages, enhancing predictability and reducing rework across multiple vessels.

Hapag-Lloyd AG

Coordinator Port/Terminal Operations

April 2020 - October 2021 (1 year 7 months)

Rotterdam, South Holland, Netherlands

Operational Control: Directed daily discharge and loading operations across multiple terminals, improving vessel turnaround times and port efficiency through real-time coordination.

Documentation Accuracy: Supervised the creation of discharge/loading lists and manifests, ensuring 100% accuracy for outbound cargo and seamless EDI submission to customs and port authorities.

Regulatory & Customs Resolution: Liaised directly with customs officials to resolve compliance bottlenecks, enabling uninterrupted cargo flow and regulatory adherence.

Port Systems Management: Verified vessel data within port and authority systems, maintaining data integrity and preventing scheduling conflicts.

Financial Oversight: Processed and validated operational financials for outbound sailings, improving transparency and cost control for port operations.

Crisis Management: Served as the on-call escalation point for ad-hoc issues during vessel calls, ensuring on-time completion of complex load/discharge sequences.

Berth Planning & Optimization: Developed berthing plans for Hapag-Lloyd feeder vessels, coordinating terminal slot allocation and enhancing quay utilization efficiency.

Stakeholder Collaboration: Built direct relationships with terminal managers, ship agents, and vessel masters to align priorities and resolve operational conflicts proactively

Venix Logix B.V.

Project Coordinator - Strategic Transport Planner

October 2018 - April 2020 (1 year 7 months)

Rotterdam Area, Netherlands

Led strategic transport planning for high-value and classified cargo across Europe, balancing efficiency, compliance, and security.

Managed Government-to-Government (G2G) project tenders, successfully negotiating contracts for defense and state logistics programs.

Directed last-mile delivery operations for Ministry of Defense shipments, ensuring strict adherence to military protocols and time-critical schedules.

A.P. Moller - Maersk

NEULOC - 24/7 Cargo Execution Specialist

October 2017 - October 2018 (1 year 1 month)

Rotterdam en omgeving, Nederland

Regional Operations Oversight: Coordinated 24/7 cargo execution across Antwerp, Bremerhaven, Felixstowe, Rotterdam, and over 60 feeder terminals in Northern Europe, ensuring uninterrupted flow of containers and compliance with VSA partner standards.

Data Integrity & Reconciliation: Delivered accurate discharge/load/transshipment data pre-arrival and reconciled all terminal feedback post-departure, achieving full synchronization between terminal and network systems.

Cargo Routing Optimization: Monitored terminal stocks and container readiness, identifying routing alternatives that reduced idle time and optimized vessel loading across multiple ports.

Cross-Terminal Coordination: Facilitated seamless container shifting between deep-sea and feeder terminals, improving regional cargo throughput and reducing congestion.

Operational Intelligence: Provided early visibility reports on risks, cost deviations, and performance trends to management, enabling proactive corrective actions.

Process & Efficiency Gains: Implemented workflow improvements that minimized rework, reduced manual interventions, and improved coordination with central planning teams.

Stakeholder Collaboration: Maintained continuous communication with terminal operators, central planners, and vessel command teams to synchronize operations around the clock.

Hybrid Logistics "Netherlands"

Strategic Transport Specialist

August 2014 - September 2017 (3 years 2 months)

Rotterdam, The Netherlands

High-Risk Transport Leadership: Founded and led a specialized logistics firm handling military and government-level transport projects, including hazardous goods (IMO Class 1.1–4) and sensitive defense equipment.

Strategic Operations Management: Directed full-cycle transport planning for weapons, cartridges, and classified cargo, ensuring compliance with international defense and safety protocols across restricted zones.

On-Site Oversight: Personally supervised on-site cargo inspections, packaging, and pre-loading operations to verify security integrity and mitigate risk of damage or breach.

Authority Coordination: Secured clearances and maintained direct communication with defense ministries, customs, and port authorities to ensure legal and procedural compliance.

Security Implementation: Designed and enforced end-to-end protection measures, including armed escorts, surveillance assets, and controlled access during all transport phases.

Strategic Network Development: Built and managed an international partner network capable of executing government-to-government and defense logistics under strict time and safety constraints.

Operational Excellence: Delivered secure and transparent logistics operations with real-time stakeholder updates, achieving a flawless safety record throughout all military and hazardous shipments.

Entrepreneurial Impact: Established Hybrid Logistics as a trusted niche provider for defense, energy, and government cargo, recognized for reliability and discretion under extreme conditions.

Venix Logix B.V.

Logistics Operator

May 2007 - September 2017 (10 years 5 months)

Rotterdam, Netherlands

End-to-End Transport Management: Directed daily logistics operations across air, sea, road, and rail, ensuring reliable, compliant movement of cargo for international clients.

Airfreight Expertise: Coordinated export/import flows through AMS, BRU, DUS, MST, and RTM; negotiated carrier rates, supervised customs inspections, and secured handling for IMO-classified shipments.

Automotive & Industrial Cargo: Managed containerized vehicle operations including lashing, discharge, and delivery; advised clients on European road-legal compliance for imported vehicles.

Cold Chain & Perishables: Oversaw temperature-controlled logistics for food and pharmaceutical products, maintaining strict quality and timing requirements.

Customs & Compliance Oversight: Executed full customs formalities (export, import, transit, and bonded storage) with precision and adherence to national and EU regulations.

Vendor & Network Development: Built and maintained a Europe-wide network of trucking and rail partners; negotiated competitive rates for FCL, LCL, OOG, and express courier services.

Ocean Freight Management: Coordinated import/export flows with major carriers, optimizing space allocation and schedule reliability.

Process Optimization: Introduced standardized operating procedures for order picking and documentation, improving accuracy and reducing delays across multiple transport modes.

Client Partnership: Acted as main operational contact for key accounts, providing consultative logistics solutions and real-time problem resolution.

Education

Zadkine

- · (2003 - 2007)